

Programme Overview

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Well trained employees are more important than ever for business success. Having a team with the right skills allows businesses to meet the challenges of competition, growth and innovation.”

This degree level programme is an earn and learn model, designed to develop apprentices skills and knowledge, building a competent workforce in the sector and helping to raise Ireland’s competitiveness internationally.

The degree apprenticeship is open to a wide range of employers, both large and small firms, across all counties in Ireland. The successful completion of the programme will add value to both the apprentice and the employer, meeting Central Bank Minimum Competency Compliance (MCC) requirements through the insurance examination framework, but also equipping apprentices with ‘21st century workplace skills’ such as communication, e-business & innovation, critical thinking, creativity, financial analysis and big data.

Year 1

	Status	Off the Job Release	
» Semester 1 (end Sept to mid Jan):			
The Nature of Insurance (Theory)	Mandatory		Award Insurance Qualification (APA) General Stream NFQ Level 7
The Nature of Insurance (Practice)	Mandatory	1 Day	
Professional Business Communication	Mandatory		
Teamwork and Workplace Collaboration	Mandatory		
» Semester 2 (Feb to mid May):			
Compliance and Advice (Theory)	Mandatory		Award Bachelor of Arts (Honours) in Insurance Practice (Apprenticeship) NFQ Level 8
Compliance and Advice (Practice)	Mandatory	1 Day	
Technical Communication (Numeric)	Mandatory		
Selling and Customer Service for Insurance Products	Mandatory		
» Semester 3 (June to August):			
Personal General Insurance (Theory)	Mandatory	0.5 Day	
Personal General Insurance (Practice)	Mandatory		

Did you know?
The Apprenticeship is a BA (Hons) degree programme, which is level 8 on the NFQ

Year 2

	Status	Off the Job Release	
» Semester 4 (end Sept to mid Jan):			
Commercial General Insurance (Theory)	Mandatory		Award Insurance Qualification (CIP) NFQ Level 7
Commercial General Insurance (Practice)	Mandatory	1 Day	
Introduction to Management	Mandatory		
Marketing Principles & Service Development	Mandatory		
» Semester 5 (Feb to mid May):			
Practice of General Insurance Broking (Theory)	Elective 2		Award Bachelor of Arts (Honours) in Insurance Practice (Apprenticeship) NFQ Level 8
Practice of General Insurance Broking (Practice)	Elective 2		
Practice of Risk Control & Underwriting (Theory)	Elective 2		
Practice of Risk Control & Underwriting (Practice)	Elective 2	1 Day	
Practice of Claims & Loss Adjusting (Theory)	Elective 2		
Practice of Claims & Loss Adjusting (Practice)	Elective 2		
E-Business and Innovation	Mandatory		
Negotiation in Practice	Mandatory		
» Semester 6 (June to August):			
Practice of Risk Control & Underwriting (Theory)	Elective 2		Award Bachelor of Arts (Honours) in Insurance Practice (Apprenticeship) NFQ Level 8
Practice of Risk Control & Underwriting (Practice)	Elective 2		
Practice of Claims & Loss Adjusting (Theory)	Elective 2	0.5 Day	
Practice of Claims & Loss Adjusting (Practice)	Elective 2		
Practice of General Insurance Broking (Theory)	Elective 2		
Practice of General Insurance Broking (Practice)	Elective 2		

Year 3

	Status	Off the Job Release	
» Semester 7 (end Sept to mid Jan):			
Capstone Project Preparation (Research Methods)	Mandatory		Award Bachelor of Arts (Honours) in Insurance Practice (Apprenticeship) NFQ Level 8
Innovation, Creativity and Critical Thinking	Mandatory	1 day	
Big Data / Advanced Excel	Mandatory		
» Semester 8 (Feb to mid May):			
Business Law for Insurance Practitioners	Mandatory	1 day	Award Bachelor of Arts (Honours) in Insurance Practice (Apprenticeship) NFQ Level 8
Financial analysis & interpretation	Mandatory		
» Semester 8-9 (Feb to August):			
Capstone Project / Dissertation	Mandatory	0.5 day	

All embedded awards are deemed to meet the requirements of the Central Bank of Ireland Minimum Competency Code 2017 (MCC). Please note: modules may change to reflect industry requirements.