



Insurance Practitioner Apprenticeship:

Cornmarket Group Financial Services Ltd is one of Ireland's largest investment and insurance brokers focused on providing expert impartial financial advice to Ireland's public sector employees.

We are delighted to partner with the Insurance Institute of Ireland (III) and the Life Insurance Association of Ireland (LIA) to recruit two apprentices to our General Insurance and Health Insurance and Life & Pensions teams.

The Insurance Practitioner Apprenticeship, in partnership with IT Sligo is the first apprenticeship in Ireland that allows you to gain a Level 8 BA Honours Degree in Insurance Practice within 3 years as part of the 'learn & earn' model (<https://www.earnandlearn.ie/insurance-apprenticeships>).

As a Cornmarket Apprentice, you will gain valuable insurance industry experience, become either a Certified Insurance Practitioner (CIP) via the General & Health Insurance stream or a Qualified Financial Advisor (QFA) via the Life & Pensions stream as well as gaining a Level 8 BA Honours Degree as part of the 'learn & earn' model in partnership with IT Sligo. You can do all this whilst earning a full time salary with study leave to support your studies.

How will this work?

- You will work in either our Personal Insurance, Health Insurance or Life & Pensions teams in Liberties House, Christchurch Square, Dublin 8, and attend online web lectures and tutorials from IT Sligo.
- It is anticipated the apprentices will rotate across a number of departments throughout the 3 year programme.
- You will be supported through the relevant Insurance industry exams, CIP or QFA.
- You will get an opportunity to work with some top professionals in the industry and will be assigned a Mentor, who will support you through on the job learning and hands on experience.

Why join us?

At Cornmarket, our customers are at the heart of everything we do. We pride ourselves in having a friendly, welcoming and warm culture where we work, grow and develop together.

Our Apprenticeship programme is designed for people with enthusiasm, a willingness to learn, a strong work ethic, and a strong 'customer first' ethos. We want people who will bring energy, ambition and a hunger to succeed to the role.

From day one, you will be working within a team to deliver a consistent excellent customer service, meeting and exceeding team targets and prioritising and managing varying workloads.

We are looking for enthusiastic and proactive individuals with excellent customer focus and a "can-do" attitude.

If you are interested in the 'earn and learn' apprenticeship with Cornmarket, you should ask yourself the following key questions:

- Can I commit to a three year apprenticeship contract?
- Am I self-motivated to study for a BA (Hons) degree in Insurance Practice, complete the insurance industry exams and work at the same time? It is an academically intensive

programme requiring study outside office/normal working hours, anticipated to be at least 10 hours study per week.

Essential skills and requirements:

- Ability to manage time effectively in a busy contact centre environment
- Ability to re-enforce the benefits of our product offering with each customer contact
- Excellent PC Skills
- Proven track record in meeting and exceeding targets
- Ability to problem solve and follow queries through to a satisfactory conclusion
- Excellent interpersonal & communication skills

Behavioural competencies essential for the role:

- Focused on quality with a high attention to detail
- Flexible attitude with a strong ability to cross sell
- Can work well within a team to achieve overall team objectives as well as meeting individual targets
- “Can-do” attitude with a strong focus on meeting the client’s needs

Entry Requirements:

There are a number of ways to satisfy the entry requirements:

1. Irish Leaving Certificate (minimum of 140 CAO points):

A minimum of 4 grades O6/H7 and 2 Grade H5 or higher Leaving Certificate subjects
Within these 6 subjects, minimum grades of O6/H7 in English and Irish and a minimum grade of F2/O6/H7 in Mathematics.

2. FETAC Awards and Entry

- The minimum entry requirements for graduates of FETAC (Level 5 or 6) awards to an Honours Degree Course (NFQ Level 8) is a full cognate FETAC (Level 5 or 6) award to include distinction grades in at least three components.

3. Mature Students

Mature' applicants (defined as those who are over 23 years on January 1st of the year of entry), do not require the above minimum entry requirements and acceptance will be based on experiential learning, commitment to course objectives and an interview.

Existing Staff

The applicant must meet all the normal entry requirements outlined above.

With regard to the insurance examinations it is preferable that no progress is made. However the maximum number of completed modules acceptable to join the programme is three in respect of APA (General) and two modules in respect of APA (Life) – evidence will be required and if successful, the applicant will be exempted from the relevant theory modules but will sit the case study modules. Existing staff members who are interested in applying please contact Human Resources

How to apply:

To apply, please complete the application form (insert link), outlining your suitability for the role and attaching an updated CV <https://www.cornmarket.ie/application-form>

Closing date for applications:

Friday 21st July 2017